



Susan Land Sprentall **Founder & CEO SurClean, Inc.**

Susan Land Sprentall is the member/owner of American Laser Enterprises, LLC (ALE), a WBNEC and EDWOSB certified, full-service engineering organization providing laser beam delivery systems engineering, design, manufacturing, integration and repair services. In addition, Land Sprentall is the founder and current CEO of SurClean, Inc., an emerging company in business to license, manufacture and sell laser coating removal products that are cost effective, energy efficient and earth friendly. This company is commercializing technology developed in American Laser Enterprises for use in a DoD project.

Land Sprentall joined American Laser Spares LLC (ALS) in 1999 as its vice president responsible for leading the company into new market sectors. American Laser Spares, LLC was the aftermarket spare parts company handling OEM and OEM quality laser beam delivery spare parts for laser cutting and laser welding equipment.

Land Sprentall started American Laser Management Company in 2002 and under this company handled the marketing functions for several laser industry companies including Precitec, Inc. She also had a consulting contract with the Society of Manufacturing Engineers where she was instrumental in launching the Industrial Laser Community “to establish a means to promote laser technology in North America with high intensity by educating the market and advancing the laser technology base.”

2007 was a pivotal year for Land Sprentall. She and her husband combined their three companies to form American Laser Enterprises, LLC. The company was structured to diversify their products and market segments in addition to streamlining operations and synergies.

Her career reflects strong experience in both technical sales management and marketing.

Prior to ALS, Land Sprentall was Sales and Marketing Manager for the Independent Welding Cooperative (IWDC), where she reported directly to the president and CEO. She was responsible for interfacing with 136 member distributors to help promote products and generate sales. She developed the Weldmark™ trademark and initiated the private labeling of products for distribution to member companies. She was the director for the Member Distributor Marketing Committee, the Catalog Committee, and the Expense Control Committee, and served on the IWDC board of directors as a corporate representative.

Previous to this, Land Sprentall was National Sales Manager for Associated Equipment (Ace Industrial Products), where she managed 25 independent manufacture representatives and five customer service representatives. Sales increased 39 percent over her two-year tenure. She also had responsibility for manufacturing forecasting, pricing and product placement, and general marketing.

Her sales and marketing management skills were honed earlier in her career when she held positions with PSI Energy (Commercial Sales Representative), Baxter Scientific Products (Territory Sales Manager), Honeywell (Major Account Representative, Commercial Division) and AHM Graves Co. (Sales Associate).

Land Sprentall began her career with Delco Electronics in 1981 as a manufacturing engineer.

She is a member of the Laser Institute of America (LIA), Automation Alley, the Society of Manufacturing Engineers (SME), the Fabricators and Equipment Association (FMA), the Optical Society of America (OSA), National Defense Industry Association (NDIA), Women in Defense (WID), the Detroit Section of ewomen's Network, the National Association of Female Business Executives, the American Welding Society (AWS), the U.S. Women's Chamber of Commerce, InForum, SPIE, and the American Business Women's Association.

In addition to her professional affiliations, Land Sprentall served as Secretary for the Tanglewood Sawgrass Condominium Home Owners Association and serves on Employer Council for The National Center for Optics and Photonics Education (OP-TEC).

Land Sprentall earned a degree in Electrical Engineering Technology (EET) from Purdue University.